

**August 5, 2010**

(WASHINGTON, D.C.) -- Today, U.S. Congressman Jason Altmire (PA-04) announced that he will host four small business workshops in the coming weeks for local entrepreneurs. At these workshops, entrepreneurs will be able to get the latest information on small business financing programs, learn how to expand their businesses through exporting, and get tips for how to become a successful contactor for a state or federal agency. As the Chairman of the House Small Business Committee's Subcommittee on Investigations and Oversight, Congressman Altmire has consistently worked to expand opportunities for America's small businesses.

**"Now more than ever, communities need small businesses to succeed," Congressman Altmire said. "These small business workshops are designed to provide entrepreneurs with tools that can help them grow during tough economic times. I hope that everyone who is interested in these topics will join us for one or more of these workshops."**

Each workshop is open to the public, free of charge. Participants are encouraged to register in advance. For more information or to pre-register, call Congressman Altmire's Aliquippa office at (724) 378-0928 or email [Altmire.grants@mail.house.gov](mailto:Altmire.grants@mail.house.gov).

Specific details on each workshop are as follows:

### **Access to Financing**

Thursday, August 12 from 7:30am – 10:30am  
Cranberry Municipal Building  
2525 Rochester Road, Cranberry, PA 16066

Representatives from the Small Business Administration, USDA Rural Development, and the Pennsylvania Department of Banking will provide an update on financing programs available to small businesses, along with advice to consider when applying.

### **Introduction to Exporting**

Thursday, August 19 from 7:30am – 10:30am

La Roche College, Science Center 103

9000 Babcock Boulevard, Pittsburgh, PA 15237

Too often, small businesses do not take advantage of the opportunity to expand through the export of their goods and services. Fortunately, there are federal resources available to help. At this workshop, representatives from the U.S. Department of Commerce's U.S. Commercial Service and the Small Business Administration will discuss how to get started, select markets, evaluate partners, and secure financing.

### **Introduction to State and Federal Contracting**

Thursday, August 26 from 7:30am – 10:30am

Community College of Beaver County, Health Sciences Center Lecture Hall

1 Campus Drive, Monaca, PA 15061

For many companies, contracting with state and federal agencies is an important part of their business. At this workshop, representatives from the Procurement Technical Assistance Center and the Pennsylvania Department of General Services will discuss the process for becoming a contractor, how to identify the right bid opportunities, and the resources available to help.

### **Lender / Borrower Matchmaking Workshop, Co-hosted with Congressman Mark Critz**

Thursday, September 2, beginning at 9:00am

Penn State New Kensington, Theatre Building

3550 7th Street Road, New Kensington, PA 15068

This workshop opens with a small business town hall with Congressmen Altmire and Critz on what the federal government can do to help small businesses grow. It concludes with a hands-on workshop that will bring local lenders and small business owners together to discuss loans that are tailored to their unique business needs. Unlike the other three workshops in the series, **pre-registration is required** for this workshop.